

## 2009 half-year report



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Note

The English version of the half-year report of HELMA Eigenheimbau AG at hand is a nonbinding translation of the German version. Should any deviations between the English and German versions be found, only the German version applies.

## HELMA Group at a glance

#### Profitability (according to IFRS)

| In TEUR                   | H1 2009 | H1 2008 |
|---------------------------|---------|---------|
| Sales revenue             | 26,430  | 27,190  |
| EBITDA                    | 32      | 398     |
| EBIT                      | -542    | -128    |
| Consolidated net earnings | -794    | -360    |

#### Sales performance

|                          | H1 2009        | H1 2008        |
|--------------------------|----------------|----------------|
| Number of units sold     | 271            | 215            |
| Net new orders received  | € 45.5 million | € 35.5 million |
| Net order book position* | € 72.2 million | € 51.9 million |

\*as of the end of the period

#### Consolidated balance sheet according to IFRS

| In TEUR                   | 30.06.2009 | 31.12.2008 |
|---------------------------|------------|------------|
| Total assets              | 35,148     | 34,447     |
| Total equity              | 9,921      | 10,715     |
| Cash and cash equivalents | 1,542      | 2,223      |

#### Other data

| In TEUR              | 30.06.2009 | 31.12.2008 |
|----------------------|------------|------------|
| Number of employees  | 106        | 103        |
| Number of showhouses | 37         | 38         |

## Letter from the Management Board

#### Dear shareholders, Ladies and gentlemen,

We look back in overall terms on a successful first half year of 2009, in which the preconditions for the future attainment of significant corporate earnings were created. We are maintaining our guidance for the current financial year of consolidated revenue of EUR 60.0 million and consolidated EBIT of EUR 1.0 million.

As early as the 2008 annual report, we pointed out that, in the current financial year, there would be a weather-related shift in the realisation of revenue and earnings into the second half of the year, and that, for this reason, comparability with the previous year's figures would be possible to only a limited extent. Due to the prolonged winter season, outdoor construction activities were largely discontinued for a period of months. For this reason, we were unable to process the order book at the same rate as was the case in normal years.

Revenue amounted to EUR 26.4 million in the first half of 2009 (H1 2008: EUR 27.2 million). This figure includes revenue of EUR 6.6 million from long-term construction orders calculated using the PoC method (H1 2008: EUR 3.4 million). Consolidated EBIT at the mid-year stage totalled minus EUR 0.5 million (H1 2008: minus EUR 0.1 million). As a consequence, with anticipated revenue of around EUR 35 million in the second half of 2009, our full-year targets are achievable, despite the severe winter.

Besides this, continued prospects for the future look highly gratifying. We report an order book of EUR 72.2 million as of June 30, 2009 as the result of significant growth in orders of around 28 percent to EUR 45.5 million in the first half of 2009. This represents a significant increase compared with the same period in the prior year of around 39 percent.

This clearly shows us that the expansion completed in recent years is paying off, and that our ascent to the position of a Germany-wide provider of solid construction homes has detectably raised the degree of recognition of the HELMA brand. We are firmly convinced that the growth effects from this expansion will continue to accompany us in the next three to five years. We will achieve this through the ongoing qualitative strengthening of our sales team, the further establishment of the newer sales regions, and the attainment of a high degree of customer satisfaction.



Karl-Heinz Maerzke • CEO



Gerrit Janssen • CFO

It has already been apparent for a considerable period of time that our early focus on energy-efficient construction methods has allowed us to achieve an excellent position in this area, which will gain even greater significance in the future. We will also strive to defend this position over the coming years with further innovations that are expedient from an economic-technological standpoint.

Our property development subsidiary can also look forward to a significant expansion of its business as the result of the conclusion of purchase agreements and purchase options for attractive real estate areas with a total of one hundred building plots in Berlin. As this subsidiary has generated revenue of around EUR 5.0 million per year in the recent past, the revenue level in the 2010 financial year will prospectively rise to around EUR 10 million, and amount to up to EUR 15 million in the medium term.

As a consequence, the HELMA Group can look forward to noticeable rise in earnings in overall terms for the 2010 financial year. Based on an order book of EUR 72.2 million at the mid-year stage, the ongoing sales success in the third quarter, and the forthcoming expansion of the high-margin property development business, we anticipate Group revenue of around EUR 78 million and EBIT of around EUR 3.0 million in 2010.

Yours sincerely

Karl-Heinz Maerzke

Gerrit Janssen

### The share

#### The performance of the HELMA share

The HELMA share has recovered significantly from its lows over the past months. After it traded briefly at prices below EUR 2 in March 2009, the starting level of the previous year was re-achieved on September 15, 2009 with a closing price of EUR 4.10. As a consequence, the HELMA share significantly outperformed its comparable index over the observation period between July 2008 and mid-September 2009.



#### Performance of the HELMA share compared to the Entry Standard Index

#### Shareholder structure - further purchases by the Management Board in 2009

Since the publication of the annual report in April 2009, the Management Board of HELMA Eigenheimbau AG has acquired further HELMA shares, thereby raising its holdings by over 125,000 shares over the last 12 months. This measure has allowed the Management Board to underscore its confidence in its own company, as well as the positive future prospects of the HELMA Group. The current shareholder structure is as follows:





## Interim Group Management Report

#### **Business progress and profitability**

As already announced at the end of March 2009, there will be major shifts of revenue and earnings into the second half of the current financial year due to the weather conditions. The first half of 2009 was significantly affected by the prolonged winter season, which hardly permitted any outdoor building work over a period of months. This delayed the completion and progression of many building projects, which is a key reason for the slight decline in revenue from EUR 27.2 million to EUR 26.4 million, and the negative first half-year result.

The revenue and earnings contributions missing from the first half of 2009 are in no way "lost," however, but instead will be recovered with a time lag. As a consequence, with anticipated revenue of around EUR 35 million in the second half of 2009, our full-year targets are achievable, despite the severe winter. When observed on an isolated basis, the second quarter of 2009 has already been concluded with positive results again.

Due to the unplanned and weather-related special effects, and the gratifyingly high level of order intake, personnel and other operating expenses in the first six months of the current financial year were slightly above the previous year's figures. Particular reasons for this included the recruitment of construction managers in the South region, and order-related overtime working in the planning department. The number of units sold in the South sales region in the first half of 2009 more than doubled compared with the previous year (please refer to the order book). This necessitated the recruitment of additional construction managers in order to prevent deficient personnel strength in the South region in the second half of the year.

#### In EUR H1 2009 H1 2008 Sales revenue 26,430,202.73 27,189,696.19 - of which revenue from long-term construction orders (PoC-method) 6,556,507.00 3,373,852.00 79,194.27 -942,702.00 Changes in stocks of finished goods and work in progress Other own work capitalised 77.516.17 34,000.00 228,273.63 192,812.70 Other operating income -21,222,077.93 -20.698.293.32 Expense for materials and third-party services Personnel expense -3,046,498.28 -2.919.535.41Other operating expenses -2,515,041.70 -2,457,814.86 **EBITDA** 31,568.89 398,163.30 -573,904.34 -526,443.48 Depreciation/amortisation EBIT -542,335.45 -128,280.18

#### Business performance of the HELMA Group (according to IFRS)



#### Anticipated efficiency enhancement due to new house planning and calculation program

In recent months we have committed greater efforts to the introduction of our new house planning and calculation program, which is meanwhile applied by our commercial representatives. The software program will immediately enable our commercial representatives to make even more professional customer presentations, and, over the medium term, will relieve our planning department when processing incoming house orders.

The calculation portion of the program will come into company-wide use at the start of the fourth quarter. This will allow enhanced calculation precision accompanied at the same time by lower personnel requirements within the contract management area. In the future, we will deploy the well-trained personnel that this program releases for work which has been outsourced to date, such as for the preparation of energy reports.

#### **Order book**

Despite a further decline in planning permission figures for detached and semi-detached homes of around 9 percent, we raised our net order intake to around EUR 45.5 million in the first half of 2009 (H1 2008: EUR 35.5 million). This corresponds to an increase of around 28 percent, an outcome to which all four regions contributed. Once again, the South region reported the strongest growth with a doubling of units sold, which reflects the successful expansion achieved over recent years. However, we also generated attractive growth rates in our established regions. This positive trend continued to be supported by the company's extensive expertise in the area of energy-efficient construction techniques. In the first half of 2009, the share of houses sold with energy-saving measures already amounted to over 80 percent (previous year: 60 percent). The average net sales price was around TEUR 168.

Our order book rose significantly as a result of the gratifying order intake. It amounted to EUR 72.2 million as of June 30, 2009, around 39 percent above the previous year's level. This already indicates a leap in revenue in the 2010 financial year, which will bring about a further, significant improvement in profitability.



#### Order flow and order book, in EUR million



#### Assets and financing

Over the reporting period, the total assets of the HELMA Group increased by around 2 percent to EUR 35.1 million. On the assets side, non-current assets rose slightly by EUR 0.2 million to EUR 19.5 million. Current assets amounted to EUR 15.6 million as of June 30, 2009 (December 31, 2008: EUR 15.1 million). The greatest increase among current assets was reported by receivables arising from construction orders, which were up from EUR 1.5 million to EUR 3.0 million. Cash and cash equivalents totalled EUR 1.5 million as of the mid-year stage (December 31, 2008: EUR 2.2 million). Besides this, there are also free credit lines of EUR 2.0 million.



#### Consolidated balance sheet structure of assets according to IFRS

On the equity and liabilities side, the equity ratio including minority interests fell from 31.1 percent (December 31, 2008) to 28.2 percent (June 30, 2009). Financial liabilities reduced in total by EUR 0.3 million to EUR 11.4 million during the reporting period. The decline in non-current liabilities from EUR 11.9 million to EUR 10.2 million as of June 30, 2009 is primarily attributable to the reporting of participation certificate capital of EUR 1.8 million among current financial liabilities. This participation certificate capital, which has a maturity until February 21, 2010, was still allocated to non-current financial liabilities as of the 2008 year-end. Besides this amended reporting, the increase in other current provisions, which contained the provisions for order costs for long-term construction orders, was the particular reason for the rise in current liabilities from EUR 11.9 million to EUR 15.1 million.

As a consequence, the HELMA Group in overall terms continues to command a solid financial basis and a healthy capital structure.

#### Consolidated balance sheet structure of equity and liabilies according to IFRS

| In EUR                       | 30.06.2009    | 31.12.2008    | %<br>100 | 28.2                                | 31.1                            |                                   |
|------------------------------|---------------|---------------|----------|-------------------------------------|---------------------------------|-----------------------------------|
| Equity                       | 9,920,798.21  | 10,715,061.81 | 100      | 20.2                                | 01.1                            |                                   |
| Non-current liabilities      | 10,152,018.01 | 11,863,094.34 | 75       | 28.9                                | 34.4                            |                                   |
| Current liabilities          | 15,074,939.14 | 11,869,055.38 |          |                                     | 54.4                            |                                   |
| Total equity and liabilities |               | 34,447,211.53 | 50       | 42.9                                |                                 |                                   |
|                              |               |               | 25       |                                     |                                 | Equity<br>Non-current liabilities |
|                              |               |               | 0        | Equity and liabilitie<br>30.06.2009 | s Equity and liab<br>31.12.2008 |                                   |



#### Staff

The HELMA Group employed 106 members of staff as of June 30, 2009. The slight growth compared with the end of the 2008 financial year results primarily from the recruitment of construction managers due to the significant order growth in the first half of 2009.

The number of independent commercial representatives with whom we cooperate in the sales area at various locations has remained relatively constant in absolute terms, although qualitative sales strength was further enhanced as a result of the departures and additions that occurred.

#### Number of employees and independent commercial representatives

|  | 30.06.2009 | 31.12.2008 |
|--|------------|------------|
| Number of employees                              | 106        | 103        |
| Number of independent commercial representatives | 90         | 92         |

The senior management of HELMA Eigenheimbau AG will be expanded to include Mr Thorsten Meier (45). Mr Meier has been active in various sales management positions at Kampa AG over the last ten years, and will assume the role of sales director on October 1, 2009. Together with Mr Detlef Roos (40), who, as sales director of HELMA, has successfully helped to promote HELMA's expansion in recent years, this will provide the HELMA Group with two experienced managers in the future to realise its continued growth objectives in the sales area.

#### The company's boards

#### The Management Board

At its meeting on September 28, 2009, the Supervisory Board of HELMA Eigenheimbau AG prematurely extended the contract of the Management Board Chairman and company founder Karl-Heinz Maerzke by a further five years until March 31, 2015. This secures the important continuity of the company's management for the long term. In addition, Dipl.-Kfm. Gerrit Janssen commenced his activities on the Management Board of HELMA Eigenheimbau AG; he will be responsible for the areas of finance, accounting and investor relations.

#### Supervisory Board

At the Supervisory Board elections at the Ordinary Shareholders' General Meeting held on July 10, 2009 in Isernhagen, Otto. W. Holzkamp (Supervisory Board Chairman) and Dr. Eberhard Schwarz (Deputy Supervisory Board Chairman) were confirmed in their offices. In addition, Dr. Peter Plathe (Chief Judge in retirement) was newly elected to the Supervisory Board. Former Supervisory Board member Kurt Waldorf is available to the company as a replacement member.



#### **Risk report**

No significant changes with respect to the risks pertaining to the future development of the business have arisen since the start of the financial year. The Management Board has identified no risks to the company as a going concern. The disclosures made in the risk report contained in the Group financial statements for 2008 consequently continue to apply.

#### Outlook

On the market side, we anticipate initial signs of stabilisation to emerge in the future. We even regard slight rates of growth in owner-occupier homebuilding as possible. However, this is not a precondition for our further corporate objectives, since we have also reported significant growth in the declining market of the last years.

#### Growth driver no. 1

Our expansion efforts over recent years have given rise to good results in the 2009 financial year. With 28 percent sales growth in the first half of 2009, we have again reported significantly better growth than the market. We are firmly assuming that noticeable growth impulses will arise over the next three to five years from the expansion that has now been completed, in combination with the further, qualitative strengthening of our sales teams.

#### Growth driver no. 2

Energy-saving homes will remain a highly interesting area that will continue to gain significance. Fielding the ecoSolar and solar houses, our product range offers highly attractive solutions. It is our intention to retain the know-how lead that we have attained in this respect, so that we can continue to serve our customers with both innovative and economically expedient products.

#### Growth driver no. 3

We also anticipate considerable growth rates from the property development business, which we manage through our subsidiary HELMA Wohnungsbau GmbH & Co. KG. Here, we concluded purchase agreements and purchase options for attractive real estate areas with a net construction space totalling around 50,000 m2. The investment volume amounts to around EUR 7.45 million in total, including development and ancillary costs. The main share of the purchase price instalments and development costs will fall due during the course of the 2010 financial year.



In accordance with the tried and tested business model, the individual plots including the HELMA houses will be sold as single units to customers. Since construction of the relevant house will not commence until after the sale, customers' individual wishes can be fully taken into consideration. A total of over one hundred individual HELMA homes will be built on the above-mentioned areas over the next two to three years. This alone gives rise to sales potentials totalling around EUR 25 million (land + homes) for our property development subsidiary for the 2010-2012 financial years.

HELMA Wohnungsbau GmbH & Co. KG achieved annual revenue of around EUR 5.0 million in the recent past. In the 2010 financial year, the revenue level will rise to already around EUR 10 million, and to up to EUR 15 million in the medium term.

#### HELMA Group: Guidance for 2009 confirmed / significant earnings growth expected in 2010

We are maintaining our guidance for the current financial year of consolidated revenue of EUR 60.0 million and consolidated EBIT of EUR 1.0 million. The HELMA Group looks forward to significant earnings growth for the 2010 financial year. The order book of EUR 72.2 million as of June 30, 2009 and the ongoing sales success in the third quarter represent a highly solid foundation for this. For this reason, and in combination with the forth-coming expansion of the high-margin property development business, we expect Group revenue of around EUR 78 million in the 2010 financial year, and EBIT of around EUR 3.0 million.

# Group revenue 2007-2010e in EUR million according to IFRS



#### Group EBIT 2007-2010e in EUR million according to IFRS



# Consolidated income statement from January 1, 2009 to June 30, 2009 (according to IFRS)

| In EUR  | H1 2009        | H1 2008        |
|---|----------------|----------------|
| Revenue   | 26,430,202.73  | 27,189,696.19  |
| Change in stocks of finished goods and work in progress | 79,194.27      | -942,702.00    |
| Other own work capitalised                              | 77,516.17      | 34,000.00      |
| Other operating income                                  | 228,273.63     | 192,812.70     |
| Expense for materials and third-party services          | -21,222,077.93 | -20,698,293.32 |
| Expenses arising from employee benefits                 | -3,046,498.28  | -2,919,535.41  |
| Depreciation/amortisation                               | -573,904.34    | -526,443.48    |
| Other operating expenses                                | -2,515,041.70  | -2,457,814.86  |
| Operating result  | -542,335.45    | -128,280.18    |
| Finance expenses  | -432,906.84    | -463,082.47    |
| Other financial income                                  | 8,761.43       | 94,361.69      |
| Pre-tax loss  | -966,480.86    | -497,000.96    |
| Income tax  | 172,217.62     | 137,415.35     |
| Consolidated deficit for the year                       | -794,263.24    | -359,585.61    |
| Loss carried forward                                    | -5,189,558.63  | -4,242,290.84  |
| Earnings attributable to minority shareholders          | -7,851.16      | -5,724.59      |
| Consolidated balance sheet loss                         | -5,991,673.03  | -4,607,601.04  |
| Earnings per share:                                     |                |                |
| undiluted   | -0.31          | -0.14          |
| diluted   | -0.31          | -0.14          |

## Consolidated balance sheet

as of June 30, 2009 (according to IFRS)

#### Assets

| In EUR                                       | 30.06.2009    | 31.12.2008    |
|--|---------------|---------------|
| Non-current assets                           |               |               |
| Intangible assets                            |               |               |
| Other intangible assets                      | 247,653.08    | 189,806.00    |
| Prepayments rendered for intangible assets   | 57,230.00     | 57,230.00     |
| Goodwill                                     | 1,380,173.97  | 1,380,173.97  |
|  | 1,685,057.05  | 1,627,209.97  |
| Property, plant and equipment                | 15,249,666.71 | 15,475,392.24 |
| Investment property                          | 317,700.50    | 320,509.00    |
| Other non-current assets                     | 34,824.26     | 34,824.26     |
| Deferred tax                                 | 2,253,641.95  | 1,889,701.05  |
| Non-current assets, total                    | 19,540,890.47 | 19,347,636.52 |
| Current assets                               |               |               |
| Inventories                                  | 5,878,334.65  | 5,801,842.80  |
| Receivables arising from construction orders | 2,970,718.74  | 1,480,505.20  |
| Trade receivables                            | 2,956,840.13  | 3,467,189.02  |
| Tax receivables                              | 61,311.83     | 104,023.88    |
| Other current receivables                    | 1,677,262.78  | 1,502,498.00  |
| Cash and cash equivalents                    | 1,542,060.76  | 2,223,180.11  |
| Non-current assets available for sale        | 520,336.00    | 520,336.00    |
| Current assets, total                        | 15,606,864.89 | 15,099,575.01 |
| Current assets, total                        | 35,147,755.36 | 34,447,211.53 |

#### Equity & liabilities

| In EUR  | 30.06.2009    | 31.12.2008    |
|---|---------------|---------------|
| Equity  |               |               |
| Issued share capital                          | 2,600,000.00  | 2,600,000.00  |
| Capital reserves                              | 14,276,991.96 | 14,276,991.96 |
| Revenue reserve                               | -7,053,232.01 | -6,251,117.61 |
| Minority interest                             | 97,038.26     | 89,187.46     |
| Equity, total                                 | 9,920,798.21  | 10,715,061.81 |
| Non-current liabilities                       |               |               |
| Pension provisions and similar obligations    | 15,882.10     | 17,085.30     |
| Other non-current provisions                  | 92,455.00     | 92,455.00     |
| Non-current financial liabilities             | 7,240,604.58  | 9,038,063.83  |
| Finance lease liabilities                     | 83,534.74     | 116,047.25    |
| Trade payables                                | 1,433,281.89  | 1,470,422.04  |
| Deferred tax                                  | 286,259.70    | 129,020.92    |
| Other non-current liabilities                 | 1,000,000.00  | 1,000,000.00  |
| Non-current liabilities, total                | 10,152,018.01 | 11,863,094.34 |
| Current liabilities                           |               |               |
| Other current provisions                      | 5,197,246.80  | 3,263,439.99  |
| Tax liabilities                               | 1,017,278.36  | 1,075,791.43  |
| Current financial liabilities                 | 4,198,500.64  | 2,674,477.08  |
| Liabilities arising from prepayments received | 411,290.92    | 597,320.29    |
| Trade payables                                | 941,854.86    | 794,716.00    |
| Finance lease liabilities                     | 63,831.47     | 61,444.37     |
| Other current liabilities                     | 3,244,936.09  | 3,401,866.22  |
| Current liabilities, total                    | 15,074,939.14 | 11,869,055.38 |
|   |               |               |
| Total equity and liabilities                  | 35,147,755.36 | 34,447,211.53 |

## **HELMA-Locations**



HELMA Eigenheimbau AG • Zum Meersefeld 4 • D-31275 Lehrte

- 1. Showhouse in Hamburg Garstedter Weg 208 D-22455 Hamburg Phone: +49(0)40/2715003
- 2. Showhouse near Hamburg Zum Reiherhorst 14 D-21435 Stelle Phone: +49 (0) 41 74/59 90 70
- Showhouse in Bad Fallingbostel Bockhorner Weg 1 D-29683 Bad Fallingbostel Phone: +49(0)5162/9037890
- 4. Showhousepark in Lehrte Zum Meersefeld 6 D-31275 Lehrte Phone: +49(0)5132/8850200
- 5. Showhouse near Magdeburg Amselweg 5 D-39326 Hohenwarsleben Phone: +49 (0) 3 92 04/6 00 78
- 6. Showhouse near Berlin Spandauer Straße 75 D-14612 Falkensee Phone: +49 (0) 33 22/50 57 50
- 7. Showhouse near Berlin Showhouse im Bau Paul-Gerhardt-Straße 1 D-14513 Teltow
- 8. Showhouse in Berlin-Karlshorst An der Karlshorster Heide 3 D-10318 Berlin Phone: +49 (0) 30/50 01 29 73
- 9. Showhouse in Berlin-Marzahn Boschpolerstraße 39 D-12683 Berlin Phone: +49(0)30/54979980
- 10. **Showhouse in Xanten** Sonsbecker Straße 18 D-46509 Xanten Phone: +49 (0) 28 01 / 98 82 20
- 11. **Showhouses near Düsseldorf** Hanns-Martin-Schleyer-Straße 19 D-41564 Kaarst Phone: +49(0)2131/402170
- 12. **Showhouse in Wuppertal** Exhibition "Eigenheim und Garten" Eichenhofer Weg 30 D-42279 Wuppertal / Oberbarmen Phone: +49(0)202/2818989
- 13. **Showhouse in Kamen** Kamen Karree 6 E D-59174 Kamen Phone: +49(0)2307/924190

- 14. Showhouse in Bielefeld Herforder Straße 170 D-33609 Bielefeld Phone: +49(0)521/2603120
- 15. **Sales Office near Leipzig** Mittelstraße 19 D-06749 Bitterfeld Phone: +49(0)3493/824216
- 16. Showhouse near Leipzig Exhibition "UNGER-Park Leipzig" Döbichauer Straße 13 D-04435 Schkeuditz / OT Dölzig Phone: +49(0)34205/42360
- 17. Showhouse in Leipzig Am Sommerfeld 3 D-04319 Leipzig Phone: +49(0)341/520320
- 18. Showhouse in Euskirchen Felix-Wankel-Straße 8 D-53881 Euskirchen Phone: +49(0)2251/124088
- Showhouse near Koblenz Showhousecentre Mülheim-Kärlich Musterhausstraße 152 D-56218 Mülheim-Kärlich Phone: +49(0)2630/956280
- 20. Showhouse in Gießen Schöne Aussicht 8 D-35396 Gießen Phone: +49(0)641/5592992
- 21. Showhouse in Zella-Mehlis Rennsteigstraße 2-6 D-98544 Zella-Mehlis Phone: +49(0)3682/46910
- 22. **Showhouse in Chemnitz** Exhibition "UNGER-Park Chemnitz" Donauwörther Straße 5 D-09114 Chemnitz Phone: +49(0)371/267380
- 23. Showhouse near Dresden Exhibition "UNGER-Park Dresden" Am Hügel 3A D-01458 Ottendorf-Okrilla Phone: +49(0)35205/75712
- 24. **Sales Office in Luxemburg** HELMA LUX S.A. 49,Route de Diekirch L-7220 Walferdange Phone: +352 26334507
- 25. **Showhouse near Trier** Auf Bowert 7 D-54340 Bekond Phone: +49(0)6502/938440

- 26. **Showhouse near Frankfurt** Exhibition "Eigenheim & Garten" Ludwig-Erhard-Straße 37 D-61118 Bad Vilbel Phone: +49(0) 61 01 / 30 41 70
- 27. Showhouse near Würzburg Otto-Hahn-Straße 7 D-97230 Estenfeld Phone: +49(0)9305/988280
- 28. Showhouse near Erlangen Industriestraße 37b D-91083 Baiersdorf Phone: +49 (0) 91 33/6 04 44 40
- 29. Showhouse in Mannheim Hans-Thoma-Straße 14 D-68163 Mannheim Phone: +49 (0) 621/41 07 33 80
- 30. Showhouse near Stuttgart Exhibition "Eigenheim & Garten" Höhenstr. 21
  D-70736 Fellbach Phone: +49(0)711/52087990
- 31. Sales Office in Regensburg Theodor-Heuss-Platz 28 D-93051 Regensburg Phone: +49(0)941/2984380
- 32. **Showhouse in Offenburg** Schutterwälder Straße 3 D-77656 Offenburg Phone: +49 (0) 781/91944980
- 33. **Showhouse near Augsburg** Spessartstraße 14 D-86368 Gersthofen Phone: +49 (0) 821/4786560
- 34. **Showhouse near München** Senator-Gerauer-Straße 25 D-85586 Poing/Grub Phone: +49 (0) 89/9047 51 50

## Contact / Financial Calendar

#### **Investor relations contact**

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#### **Financial calendar**

| 1 6. October 2009 | Roadshow              |
|-------------------|-----------------------|
| 8. October 2009   | 2009 Q3 sales figures |
| 11. January 2010  | 2008 Q4 sales figures |





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